

Reference Number: FOIAH2425/071
From: Commercial
Date: 02 May 2024
Subject: Spectrum Ophthalmics

Q1 As part of our ongoing efforts to ensure that healthcare providers have access to the safest, most advanced and cost-effective ophthalmic products, we are seeking comprehensive information regarding the ophthalmic product landscape within NHS hospitals. Specifically, we kindly request the following information under the Freedom of Information Act 2000 (excel table attached for ease of completion):

Product Information:

- Detailed specifications of the intraocular lenses (IOLs), phacoemulsification systems, and procedure packs currently used within your hospital.
- Any relevant documentation or brochures outlining the features, benefits, and specifications of these products.

Volume:

- The volume of IOLs, phacoemulsification systems, and procedure packs procured by your hospital within the past year.
- Any trends or projections related to the usage of these products.

Pricing:

- The pricing structure for the products, including any discounts, rebates, or negotiated pricing arrangements.
- Details of any contracts or agreements with suppliers, including contract durations and renewal terms.

Contract Details:

- Any additional information including terms and conditions, performance metrics, and service level agreements.

Other Relevant Information:

- Any additional information or insights related to the procurement, utilisation, and management of ophthalmic products and services within your hospital.
- Any challenges or areas for improvement identified in the current procurement process.

Furthermore, we would like to express our interest in discussing and evaluating Spectrum Ophthalmic's product solutions with your hospital's procurement and clinical teams. We believe that our products can contribute to enhanced clinical outcomes, improved efficiency, and cost-effectiveness within your ophthalmology department. Additionally, we can provide expertise, clinical training, and ongoing support to ensure the successful implementation and utilisation of our products.

A1 [Please see 071 FOI Response Table](#)

